

Detail

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# Firm Profile (Technology & Digital Economy)

A modern office interior with a lounge area featuring red armchairs and a central table, surrounded by desks and office equipment. The office is well-lit with large windows and modern lighting fixtures. The lounge area is furnished with red leather armchairs and a dark wood coffee table. The office desks are equipped with computers and office chairs. The overall atmosphere is professional and contemporary.

# About DETAIL

DETAIL is distinct as Nigeria's first commercial solicitor firm to specialize exclusively in non-courtroom practice.

Because our clients value risk mitigation and dispute avoidance, DETAIL deploys its entire resources towards providing proactive legal and commercial advice. With over 20 lawyers devoted to this cause, we strive to provide efficient and responsive service that addresses the specific business needs of each client.

## Key Practice Areas

- Corporate & Commercial
- Energy, Power & Infrastructure
- Finance & Capital Markets
- Legal Tax Advisory
- Private Equity
- Real Estate & Construction
- Technology and Digital Economy



# Awards & Rankings

The image displays a collection of legal awards and rankings. The top row features logos from WWL (Who's Who Legal), IFLR 1000 (Recommended Firm), IFLR 1000 (Highly Regarded Leading Lawyers), IFLR 1000 (Recommended Firm), The Law Reviews (Expert Panel 2021), WWL (Fintech & Blockchain 2021), IFLR 1000 (Recommended Firm), IFLR 1000 (Recommended Firm), and IFLR 1000 (Recommended Firm). The bottom row includes Chambers Global (Ranked in 2021), Chambers Global (Ranked in 2020), Chambers Global (Ranked in 2019), Chambers Global (Ranked in 2018), Chambers Global (Ranked in 2017), Century International Quality Era Award, and World Finance (Best Corporate and Commercial Firm, Nigeria 2015).

Year	Award / Ranking
2023	WWL Recommended Lawyers
2023	IFLR 1000 RECOMMENDED FIRM
2022	IFLR 1000 HIGHLY REGARDED Leading Lawyers
2021-22	IFLR 1000 RECOMMENDED FIRM
2021	THE LAWREVIEWS Expert Panel 2021
2021	WWL Fintech & Blockchain 2021
2020	IFLR 1000 RECOMMENDED FIRM
2019	IFLR 1000 RECOMMENDED FIRM
2018	IFLR 1000 RECOMMENDED FIRM
2021	Chambers GLOBAL RANKED IN 2021
2020	Chambers GLOBAL RANKED IN 2020
2019	Chambers GLOBAL RANKED IN 2019
2018	Chambers GLOBAL RANKED IN 2018
2017	Chambers GLOBAL RANKED IN 2017
2015	WORLD FINANCE BEST CORPORATE AND COMMERCIAL FIRM, NIGERIA 2015
	CENTURY INTERNATIONAL QUALITY ERA AWARD

# Market Validation

***"The lawyers' hands-on approach to any assignment combines a high-level commercial awareness with regulatory understanding. The response time is good and the quality of work is remarkable."*** - Chambers & Partners Global 2024

***"The lawyers have proven ability to comprehend complex structures and in representing multiple interests in transactions."*** - Chambers & Partners Global 2024

***"Detail Commercial Solicitors do thoughtful and careful work, with great attention to transaction details. They were supportive, flexible and innovative in dealing with tricky negotiation terms, and prompt in revising documents and turning things around"*** - International Financial Law Review 2023

***"They carry out a lot of in-depth research. They are able to leverage, they give timely feedback, they are responsive."*** - Chambers & Partners Global 2022

***"Overall, we are happy with the firm's work. The attorneys at Detail are diligent, pay attention to the little things, negotiate well, solve problems well, and are thoroughly experienced with Nigerian law"*** - International Financial Law Review 2021

***"My assessment is simply very detailed, outstanding and excellent."*** - International Financial Law Review 2018

***"The Firm provides a first-rate service. They are knowledgeable, intellectual and very quickly becoming subject matter experts in business concepts and areas"*** - International Financial Law Review 2017

***"Efficient, diligent, top work. I find that they go above and beyond their scope and are proactive in highlighting issues and proffering solutions."*** - International Financial Law Review 2016

***"Detail Commercial Solicitors continues to consolidate its position in the market as a regular for the markets sophisticated corporate finance deals"*** - International Financial Law Review 2015

***"Supportive and highly responsive; they are good at making sure the transaction comes together"*** - Chambers Global 2015

# Technology & Digital Economy Experience



# Technology & Digital Economy Experience

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## Development of a Digital Notarization Platform

DETAIL is advising ToNote Technologies Limited, a local technology company seeking to develop a digital platform that connects individuals and businesses to online notary publics for the execution of essential documents via handheld devices, desktops and laptops. ToNote is also incorporating Virtual Court Hearing features and Virtual Arbitration features.

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## Advisory to Uber B.V

DETAIL advised Uber B.V. (“Uber”) on the legal and regulatory framework that would govern a proposed Uber product in Lagos State, Nigeria.

2

## Big Cabal Series A Funding and Restructuring

DETAIL is advising Big Cabal Media Limited on the second phase of its Series A fund raising round. Detail is also advising Big Cabal on its proposed restructuring.

5

## Advisory to South-African Tech Firm

DETAIL provided legal advisory services to Swiftech Law, a technology law company situate in South Africa, by reviewing their standard template Subscription Agreement and Safe Agreement from a Nigerian law perspective.

6

## Legal Advisory to Cauris Inc.

DETAIL is advising Cauris. Inc on the Nigerian Law aspects of a proposed loan agreement to Swipe Technologies, Inc. (an entity incorporated in Delaware), for the benefit of the Loan Parties namely Swipe Technologies Inc (Delaware), Swipebill Technologies Nigeria Ltd, Float Inc.(Cayman) SwipeBill Kenya Limited and SwipeBill Ghana Limited.

3

## Development of a Technology-Enabled MSME Platform

DETAIL advised VGG on its entry into a concession arrangement with the Federal Ministry of Industry, Trade and Investment (“FMITI”) for the development of a technology-enabled MSME solution. The Project was concessioned using a Design, Build, Finance, Operate and Transfer model.

7

## Development of a Digital Health Pharmacy App

DETAIL, together with Marroitt Harrison LLP, is advising Berry Health Ltd in connection with the development of a digital health pharmacy app that the Berry Health plans to launch in Nigeria with the aim of making access to medication more convenient, affordable, and readily accessible.

## Technology & Digital Economy Experience

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**Advisory on Financial Investment Platform:** DETAIL advised **Sankore Investments**, a wealth management firm, on its digital financial investment platform that serves as an investment market place for investing money in treasury bills, stocks, mutual funds and real estate.

11

**Advised a confidential client on the development of a digital real estate platform** which will enable homeowners and developers across Nigeria list and sell various categories of property.

13

**Debt and Equity Raise for Hinckley Recycling.** DETAIL is advising Hinckley Recycling on its debt and equity financing for the construction and operation of an e-waste plant which will focus on the recycling and re-purposing of lithium-ion and lead acid batteries. DETAIL is also advising Hinckley Recycling Nigeria Limited on the transfer of its e-waste recycling business to its related entity, Hinckley E-waste Recycling Limited.

9

**Procurement and Implementation of a Mortgage Management ICT system for the Nigeria Mortgage Refinance Company Plc (NMRC).** Advised on and drafted the agreement for NMRC's procurement and implementation of an Integrated Database and Hardware System and licensing of user rights to a Mortgage Loan Origination Management System and Mortgage Assets and Bond Liabilities Analytical System.

12

**Advising Datacom International Services Limited, a licensee of the Nigerian Communications Commission** on the provision of Value-Added Aggregator services to Nigerian network operators.

10

**Providing legal advisory services to Lori Systems, a tech-driven logistics services company** that seamlessly coordinates haulage across frontiers and utilizes technology, operations and analytics to optimize the logistics process.

14

**Advising Big Cabal Media Limited, a digital media company targeted primarily** at the millennial audience across Africa, in a \$500,000 fundraising series.

15

**Review of Hardware Maintenance and Systems Support Arrangements.** Advised a client on the hardware maintenance and systems support agreement with a multinational technology company.

16

**Advising IntelliFin Solutions Limited on negotiation and conclusion of agreements** for the adoption and use of its Fintech solutions by clients (including commercial banks) in Nigeria.

17

**Advising a confidential client on its digital platform** aimed at connecting businesses to appropriate authority for execution of documents online.

18

**Development of a Mobile and Web Software Application for Health, Safety and Security Services in Nigeria.** Advising Rescue Technologies Limited in the development and implementation of the EMRO mobile and web software application. DETAIL also provided continuous start up legal advisory services.

19

**Advised IntelliFin Solutions Limited in respect of Technical and Commercial Tenders** submitted by it to the Edo State Internal Revenue Service Board for the Edo State Internal Revenue Automation Project.

20

**Advised Gozi Limited on the Software as a Service (SaaS) Subscription Agreement with an international mobile network operator.** Assisted Gozi with the negotiation of the SaaS Agreement. Drafted standard policies including for support services, back-up and data recovery, privacy, and use of services data.

21

**Consultancy for Procurement of an SMS Platform.** Advised Sponge Nigeria, a digital marketing agency, on its engagement of a consultant to advise with the procurement of an SMS platform for its value-added services and content distribution division.



# Technology & Digital Economy Experience

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**Reviewed a concession agreement for Venture Garden Group with the Federal Ministry of Industry, Trade and Investment (FMITI) for the development of a technology enabled MSME solution. This solution will use a Design, Build, Finance, Operate and Transfer model.**

23

**\$6.4 million Nigerian Security Printing and Minting Plc (The Mint) Technical Cooperation and Recovery Project.** Advised the Mint on and drafted the agreement for the Project.

24

**Licensing and Implementation of Capital Markets Software Solution for Central Securities Clearing System Limited (CSCS).** Assisted CSCS with the negotiation and finalisation of the software licence master services agreements, including the support and maintenance agreement with the software supplier.

25

**Advised on the Implementation of an HR Management and Market Surveillance Application.** Advised the West African division of a multinational electronics company on the implementation of a mobile application to be used by the company to monitor the salesforce while in the field and to collect data on competitor products in store and whether use of the application in Nigeria would breach any privacy, data protection or competition laws.

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**Participating in the Technology and Market Development Committee of a Nigerian OTC Exchange.** The Committee is to develop marketing strategies targeted at private equity fund managers and qualified investors exiting from private equity investments and provide the technological platform needed to achieve this.

# Select Clients



Lagos State Government



Central Bank of Nigeria



Detail Commercial Solicitors is distinct as Nigeria's first commercial solicitor firm to specialize exclusively in non-courtroom practice.

## Contact Us

### Phone Number

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### Email Address

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### Website

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 Detail Commercial Solicitors

 Detail Solicitors  Detail Nigeria

A black and white photograph of a modern, minimalist interior space. The room features a central staircase with a metal railing leading to an upper level. In the foreground, there are two dark leather armchairs and a small table with a vase of flowers. The floor is highly reflective, showing the surrounding furniture and architecture. A large blue rectangular box is overlaid in the center of the image, containing the word "Detail" in white text. The overall atmosphere is clean, bright, and architectural.

Detail